



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #13-0231 FOR CHARTER BUS SERVICE

Bids to provide 'Charter Bus Service' were received from nine vendors on May 8, 2013. The bids of All Around Charters, Inc., Escot Bus Lines, First Class Coach Company, Inc., dba Martz Group, Florida Trails dba Annett Bus Lines, Horizon Coach Lines, Preston USA, Inc., Sarasota Coach Lines, Inc., and SEC Bus, Inc., dba All Aboard Charters were the best low bids meeting the advertised specifications. The bid of Florida Breakaway Charters was non-responsive to the requirement to submit a vehicle fleet list. This bid is effective July 1, 2013, and is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the internal accounts and operating budgets allocated to the schools.

Requested by:
Ellery Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05-28-2013

Fiscal Impact:

Not to exceed
\$350,000.00

Recommended Motion: That the bids of All Around Charters, Inc., Escot Bus Lines, First Class Coach Company, Inc., dba Martz Group, Florida Trails dba Annett Bus Lines, Horizon Coach Lines, Preston USA, Inc., Sarasota Coach Lines, Inc., and SEC Bus, Inc., dba All Aboard Charters to provide 'Charter Bus Service' in an amount not to exceed \$350,000.00 be approved.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Charter Bus Service - Bid #13-0231

Opened May 8, 2013 at 2:00 p.m.

DESCRIPTION		All Around Charters, Inc.	Escot Bus Lines	First Class Coach Company., Inc. dba Martz Group	Florida Breakaway Charters	Florida Trails dba Annett Bus Lines
5 HOUR MINIMUM TRIP						
1	Flat rate for first 5 hours minimum of bus service. This rate includes allowance for deadhead time.					
A.	20-29 Passenger			(35) In County \$290.00 Out of County \$355.00	\$380.00	
B.	30-47 Passenger	\$450.00	\$620.00	(38) In County \$335.00 Out of County \$395.00		\$800.00 Min per day
C.	48-55 Passenger	\$525.00	\$720.00	(48-55)		\$995.00 Min per day
				In County**		
	Out of County \$435.00					
D.	School Bus					
E.	Other Sizes Available	\$875.00		(10 PAX Van) In County*** Out of County***	(56) \$530.00	
TRIPS OVER 5 HOURS - Billed at the greater amount of either the rate per hour or the mileage rate.						
2	Rate per hour - Hourly rate for trips over 5 hour minimum rate (These hours are in addition to the 5 hour flat rate).					
A.	20-29 Passenger			In County \$58.00 Out of County \$71.00	\$50.00	
B.	30-47 Passenger	\$65.00	\$75.00	In County \$67.00 Out of County \$79.00		\$800.00 Min per day
C.	48-55 Passenger	\$75.00	\$80.00	In County \$74.00 Out of County \$87.00		\$995.00 Min per day
D.	School Bus					
E.	Other Sizes Available	\$110.00		In County \$48.00 Out of County \$60.00	\$75.00	

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Tabulation for Charter Bus Service - Bid #13-0231

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DESCRIPTION		Horizon Coach Lines	Preston USA, Inc.	Sarasota Coach Lines, Inc.	SEC Bus, Inc., dba All Aboard Charters
5 HOUR MINIMUM TRIP					
1	Flat rate for first 5 hours minimum of bus service. This rate includes allowance for deadhead time.				
A.	20-29 Passenger		\$475.00		\$425.00*
B.	30-47 Passenger		\$575.00		\$475.00*
C.	48-55 Passenger	\$575.00	\$650.00	\$525.00	\$515.00*
D.	School Bus				\$325.00*
E.	Other Sizes Available				78 passenger activity \$400.00*
TRIPS OVER 5 HOURS - Billed at the greater amount of either the rate per hour or the mileage rate.					
2	Rate per hour - Hourly rate for trips over 5 hour minimum rate (These hours are in addition to the 5 hour flat rate).				
A.	20-29 Passenger		\$85.00		\$60.00
B.	30-47 Passenger		\$95.00		\$65.00
C.	48-55 Passenger	\$77.00	\$115.00	\$75.00	\$75.00
D.	School Bus				\$50.00
E.	Other Sizes Available				\$55.00

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DESCRIPTION		All Around Charters, Inc.	Escot Bus Lines	First Class Coach Company., Inc. dba Martz Group	Florida Breakaway Charters	Florida Trails dba Annett Bus Lines
3	Mileage rate - Flat fee per mile. Mileage begins at pick-up location and ends at drop-off location.					
A.	20-29 Passenger			In County \$2.88 Out of County \$2.88	\$2.90	
B.	30-47 Passenger	\$3.25	\$3.50	In County \$3.15 Out of County \$3.15		\$3.70 min
C.	48-55 Passenger	\$3.50	\$3.95	In County \$3.41 Out of County \$3.41		\$4.20 min
D.	School Bus					
E.	Other Sizes Available	\$5.25		In County \$2.52 Out of County \$2.52	\$3.20	
MULTIPLE DAYS OR OVERNIGHT STAY - Daily rate. School will pay for driver's hotel expense; driver will stay on same premises as students. (Billed at the greater amount of either the rate per day or the mileage rate).						
4	Rate per day					
A.	20-29 Passenger			\$709.00	\$725.00	
B.	30-47 Passenger	\$775.00	\$900.00	\$788.00		\$800.00 Min per day
C.	48-55 Passenger	\$880.00	\$1,000.00	\$867.00		\$995.00 Min per day
D.	School Bus					
E.	Other Sizes Available			\$625.00	\$925.00	
5	Mileage rate - Flat fee per mile. Mileage begins at pick-up location and ends at drop-off location.					
A.	20-29 Passenger			\$2.88	\$2.90	
B.	30-47 Passenger	\$3.25	\$3.50	\$3.15		\$3.70
C.	48-55 Passenger	\$3.50	\$3.95	\$3.41		\$4.20
D.	School Bus					
E.	Other Sizes Available			\$2.52	\$3.20	

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DESCRIPTION		Horizon Coach Lines	Preston USA, Inc.	Sarasota Coach Lines, Inc.	SEC Bus, Inc., dba All Aboard Charters
3	Mileage rate - Flat fee per mile. Mileage begins at pick-up location and ends at drop-off location.				
A.	20-29 Passenger		\$4.50		\$2.65
B.	30-47 Passenger		\$4.50		\$2.75
C.	48-55 Passenger	\$3.50	\$4.50	\$3.25	\$3.00
D.	School Bus				\$2.40
E.	Other Sizes Available				\$2.50
MULTIPLE DAYS OR OVERNIGHT STAY - Daily rate. School will pay for driver's hotel expense; driver will stay on same premises as students. (Billed at the greater amount of either the rate per day or the mileage rate).					
4	Rate per day				
A.	20-29 Passenger		\$650.00		\$700.00
B.	30-47 Passenger		\$725.00		\$750.00
C.	48-55 Passenger	\$1,375.00	\$850.00	\$900.00* (based on 12 hr day) \$75 each additional hr	\$850.00
D.	School Bus				\$600.00
E.	Other Sizes Available				\$675.00
5	Mileage rate - Flat fee per mile. Mileage begins at pick-up location and ends at drop-off location.				
A.	20-29 Passenger		\$4.50		\$2.65
B.	30-47 Passenger		\$4.50		\$2.75
C.	48-55 Passenger	\$4.25	\$4.50	\$3.25	\$3.00
D.	School Bus				\$2.40
E.	Other Sizes Available				\$2.50

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DESCRIPTION		All Around Charters, Inc.	Escot Bus Lines	First Class Coach Company., Inc. dba Martz Group	Florida Breakaway Charters	Florida Trails dba Annett Bus Lines
PREMIUM RATE PER HOUR FOR DESIGNATED DAYS - Rate For other events as recognized by the SBSC (i.e., Grad Night, Disney World).						
6	Premium rate per hour			*Minimum of 15 Hrs.		
A.	20-29 Passenger			\$94.00*	\$90.00	
B.	30-47 Passenger	\$100.00	\$180.00	\$107.00*		\$1200 min
C.	48-55 Passenger	\$110.00	\$200.00	\$140.00*		\$1490 min
D.	School Bus					
E.	Other Sizes Available	\$180.00			\$125.00	
Flat fee for cancellation - May be charged for cancellations made less than 7 days through the day prior to the event (not to exceed \$100).						
7	Flat fee rate					
A.	20-29 Passenger			\$100.00	\$100.00	
B.	30-47 Passenger	\$0.00	\$100.00	\$100.00		\$100.00
C.	48-55 Passenger	\$0.00	\$100.00	\$100.00		\$100.00
D.	School Bus					
E.	Other Sizes Available	\$0.00		\$100.00	\$100.00	
Number of buses available on a single day for each bus size.		Passenger size/buses available	Passenger size/buses available	Passenger size/buses available	Passenger size/buses available	Passenger size/buses available
A.	20-29 Passenger			35PAX/1	1/21	
B.	30-47 Passenger	47/5	36/3 47/4	38PAX/3		**47/4
C.	48-55 Passenger	55/13	56/41	48-55PAX/36		56/35
D.	School Bus					
E.	Other Sizes Available	72/2			1/56	

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DESCRIPTION		Horizon Coach Lines	Preston USA, Inc.	Sarasota Coach Lines, Inc.	SEC Bus, Inc., dba All Aboard Charters
PREMIUM RATE PER HOUR FOR DESIGNATED DAYS - Rate For other events as recognized by the SBSC (i.e., Grad Night, Disney World).					
6	Premium rate per hour				
A.	20-29 Passenger				\$100.00
B.	30-47 Passenger				\$115.00
C.	48-55 Passenger	\$140.00		\$125.00	\$125.00
D.	School Bus				\$75.00
E.	Other Sizes Available				\$85.00
Flat fee for cancellation - May be charged for cancellations made less than 7 days through the day prior to the event (not to exceed \$100).					
7	Flat fee rate		\$100.00		
A.	20-29 Passenger		\$2,000.00		\$100.00
B.	30-47 Passenger		\$2,200.00		\$100.00
C.	48-55 Passenger	\$100.00	\$2,400.00	\$100.00	\$100.00
D.	School Bus				\$100.00
E.	Other Sizes Available				\$100.00
Number of buses available on a single day for each bus size.		Passenger size/buses available	Passenger size/buses available	Passenger size/buses available	Passenger size/buses available
A.	20-29 Passenger		25/1		29/1
B.	30-47 Passenger		38/1		36/2 47/1
C.	48-55 Passenger	55/4	55/1	55/1, 53/1	55/4
D.	School Bus				84/1
E.	Other Sizes Available				Activity Bus 78/1

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DESCRIPTION	All Around Charters, Inc.	Escot Bus Lines	First Class Coach Company., Inc. dba Martz Group	Florida Breakaway Charters	Florida Trails dba Annett Bus Lines
Contact person for scheduling	Judy or Diana	Pam Calixto or Loren Jones	Crystal Hueston (chueston@martzgroup.com)	Maritza Daniels	Sales Dept
Phone number for scheduling service	941-488-2521	727-545-2088 or 888-571-7778	800-282-8020 or 727-526-9086 x 11	941-240-6501	800-282-3655
Fax number for scheduling service	941-484-3296	727-536-7848	727-522-5548	941-426-6600	863-655-6207
NOTES	Exclude 1991 68 PAX bus		**In county flat rate of \$290 for 48-55 passenger bus withdrawn/**10 PAX alternate size not allowed for charter service for SBSC/ Exclude three 1986 transit buses.		**Withdrew four 47 passenger buses from the bid.
SUBCONTRACTORS	MBI	First Priority, Martz First Class Coach, All Around Charters, Annett Bus Lines	If First Class Coach Co. Inc. DBA Martz Group finds it necessary to subcontract, we will only utilize those companies listed as awardees during the term of the contract.	Dolphin Transportation, Select Transportation, Rey Tours, MBI	
Contact	Adam Walkup	Pam Calixto	Donnie Ganong	Maritza Daniels	Jodi Throckmorton
Address	410 Colonia Lane	6890 142 Avenue N	4783 37th St. North	5735 N Cranberry Blvd	130 Madrid Drive
	Nokomis, FL 34275	Largo, FL 33771	St. Petersburg, FL 33714	North Port, FL 34286	Sebring, FL 33876
Phone	941-488-2521	727-545-2088 or 888-571-7778	800-282-8020 or 727-526-9086 x 22	941-240-6501	800-282-3655
Fax	941-484-3296	727-536-7848	727-522-5548	941-426-6600	863-655-6207
Federal ID	650792086	770627515	592674275	331210428	592145011

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DESCRIPTION	Horizon Coach Lines	Preston USA, Inc.	Sarasota Coach Lines, Inc.	SEC Bus, Inc., dba All Aboard Charters
Contact person for scheduling	Glenn Cook	Kim Lewis or Barbara Wright	Mary Beth Crockett	David Mott
Phone number for scheduling service	407-826-9999	863-688-8611	941-378-9394	941-365-3676
Fax number for scheduling service	407-826-5156	863-688-8636	941-366-5553	941-365-3676
NOTES				*Any trips within a 20 mile radius from the school to the destination will be discounted \$50.
SUBCONTRACTORS			All Around Charters	
Contact	Amber Queen	Theodis Preston Sr.	Mary Beth Crockett	Larry Tasman
Address	12395 75th St., Unit B	3735 N. Frontage Rd	5300 Fox Run Road	2571 12th Street
	Largo, FL 33773	Lakeland, FL 33810	Sarasota, FL 34231	Sarasota, FL 34237
Phone	407-826-9999	863-688-8611	941-378-9394	941-365-3676
Fax	407-826-5156	863-688-8636	941-366-5553	941-365-3676
Federal ID	910609468	800028994	201395596	582683813

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DESCRIPTION	All Around Charters, Inc.	Escot Bus Lines	First Class Coach Company., Inc. dba Martz Group	Florida Breakaway Charters	Florida Trails dba Annett Bus Lines
Email Address	charters@allaroundbus.com	pam@escotbuslines.com	dganong@martzgroup.com	maritza@fbacharters.com	sales@annettbuslines.com

